

Sales Order

Station: WIBC-FM Contract#: 0 Agency: KATZ MEDIA GROUP
 Contract Name: GREGG / 1031117 WIBC Address: 125 WEST 55TH STREET 3RD FL.
 Proposal#: 14FEC4A2-1C9C-4440-B929-9B0361FA966B City: NEW YORK State: NY Zip: 10019
 Buyer: _____
 Start Date: 10/31/16 End Date: 11/07/16 Tax Schedule: _____ (None)
 Revenue Type: NATIONAL POLITICAL Type: Cash Agency Commission %: 15
 Advertiser: GREGG/DEM/GOV (A) Billing Cycle: Standard
 Address: _____ Salesperson: EASTMANPHILADEL Comm %: 8.50
 City: _____ State: _____ Zip: _____ Makegood Policy: WITHIN CONTRACT DATES
 Product Name: Gregg /GOV/DEM/1031117
 Estimate #: 1031117
 Agency Client Code: JG
 Competitive Code: PO-POLITICAL CANDIDATES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/31/16	11/04/16		6:00 AM	10:00 AM	60	X	X	X	X	X			5	W	300.00	5	1,500.00		
2	10/31/16	11/04/16		10:00 AM	3:00 PM	60	X	X	X	X	X			5	W	250.00	5	1,250.00		
3	10/31/16	11/04/16		3:00 PM	7:00 PM	60	X	X	X	X	X			5	W	250.00	5	1,250.00		
4	11/07/16	11/07/16		6:00 AM	10:00 AM	60	3							3	D	300.00	3	900.00		
5	11/07/16	11/07/16		10:00 AM	3:00 PM	60	3							3	D	250.00	3	750.00		
6	11/07/16	11/07/16		3:00 PM	7:00 PM	60	3							3	D	250.00	3	750.00		

Billing Projections: By Month

	Oct 16	Nov 16
CA	800.00	5,600.00
ST	0.00	6,400.00

Print Spot Prices

Notes to Traffic: 10/27 REVISED RATES PER CHANGE

ORDER -HB

TOTAL SPOTS 24
 GROSS TOTAL \$ 6,400.00
 ADJUSTED SPOTS 24
 ADJUSTED TOTAL \$ 6,400.00

✓	10/31/16	11/04/16	6:00 AM	10:00 AM	60	X	X	X	X	X			5	W	300.00	5	1,500.00
✓	10/31/16	11/04/16	10:00 AM	3:00 PM	60	X	X	X	X	X			5	W	250.00	5	1,250.00
✓	10/31/16	11/04/16	3:00 PM	7:00 PM	60	X	X	X	X	X			5	W	250.00	5	1,250.00
✓	11/07/16	11/07/16	6:00 AM	10:00 AM	60	3							3	D	300.00	3	900.00
✓	11/07/16	11/07/16	10:00 AM	3:00 PM	60	3							3	D	250.00	3	750.00
✓	11/07/16	11/07/16	3:00 PM	7:00 PM	60	3							3	D	250.00	3	750.00

APPROVE DECLINE

- General Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager

10/27 *Jan 10/31/16*

REVISED

Oct 27, 16
 CONT# 30205771 Mod# Ver# 3 (Last =)
 REP EASTMAN
 TO WIBC-FM (Indianapolis IN)
 FM PATRICK MCGEE
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: JG / INGM / 1031117

SALESPERSON FAX#

PH # 202-965-5060

BYR Helen Hanratty
 ADV JOHN GREGG FOR GOVERNOR
 PDT Gregg for Governor GM
 FLT Oct 31, 16 - Nov 07, 16

* REP ORDER COMMENT *

** 10/27/2016 2:20:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

** 10/27/2016 2:20:00 PM: THIS IS A REVISED ORDER. DO NOT DOUBLE BOOK. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM OR CALL 215-557-4208. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
CHG	1.1	MTWTF..	6A - 10A	60	10/31/2016 - 11/4/2016	1W	5	\$300.00	5
CHG	1.2	MTWTF..	10A - 3P	60	10/31/2016 - 11/4/2016	1W	5	\$250.00	5
CHG	1.3	MTWTF..	3P - 7P	60	10/31/2016 - 11/4/2016	1W	5	\$250.00	5
					** WEEKLY FLIGHT TOTALS **		15	\$4,000.00	
		FLIGHT 2							
CHG	2.1	M.....	6A - 10A	60	11/7/2016 - 11/7/2016	1W	3	\$300.00	3
CHG	2.2	M.....	10A - 3P	60	11/7/2016 - 11/7/2016	1W	3	\$250.00	3
CHG	2.3	M.....	3P - 7P	60	11/7/2016 - 11/7/2016	1W	3	\$250.00	3
					** WEEKLY FLIGHT TOTALS **		9	\$2,400.00	

	Nov 16				
SPOTS	24				
CASH	6400.00				
TRADE	0.00				
NSL	0.00				
TOTAL	6400.00				

Oct 27, 16

CONT# 30205771 Mod# Ver# 3 (Last =)
REP EASTMAN

DDS CONT# 0
C/P/E: JG / INGM / 1031117

						TOTAL
SPOTS						24
CASH						6,400.00
TRADE						0.00
NSL						0.00
TOTAL						6,400.00

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

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 Estimate #: 1031117
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 Competitive Code: PO-POLITICAL CANDIDATES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/31/16	11/04/16		6:00 AM	10:00 AM	60	X	X	X	X	X			7	W	70.00	7	490.00	
2	10/31/16	11/04/16		10:00 AM	3:00 PM	60	X	X	X	X	X			7	W	70.00	7	490.00	
3	10/31/16	11/04/16		3:00 PM	7:00 PM	60	X	X	X	X	X			7	W	70.00	7	490.00	
4	11/07/16	11/07/16		6:00 AM	10:00 AM	60	3							3	D	70.00	3	210.00	
5	11/07/16	11/07/16		10:00 AM	3:00 PM	60	3							3	D	70.00	3	210.00	
6	11/07/16	11/07/16		3:00 PM	7:00 PM	60	3							3	D	70.00	3	210.00	

Billing Projections: By Month

	Oct 16	Nov 16
CA	420.00	1,680.00
ST	0.00	2,100.00

Print Spot Prices

TOTAL SPOTS 30
 GROSS TOTAL \$ 2,100.00
 ADJUSTED SPOTS 30
 ADJUSTED TOTAL \$ 2,100.00

<input checked="" type="checkbox"/>	Station
<input checked="" type="checkbox"/>	Spot Length
<input checked="" type="checkbox"/>	Station
<input checked="" type="checkbox"/>	Spot Length
<input checked="" type="checkbox"/>	Station
<input checked="" type="checkbox"/>	Spot Length
<input checked="" type="checkbox"/>	Station
<input checked="" type="checkbox"/>	Spot Length

APPROVE DECLINE
 General Manager
 Sales Manager
 National Sales Manager
 Local Sales Manager

10/27

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** 10/26/2016 3:28:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM OR CALL 215-557-4208. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	MTWTF..	6A - 10A	60	10/31/2016 - 11/4/2016	1W	7	\$70.00	7
	1.2	MTWTF..	10A - 3P	60	10/31/2016 - 11/4/2016	1W	7	\$70.00	7
	1.3	MTWTF..	3P - 7P	60	10/31/2016 - 11/4/2016	1W	7	\$70.00	7
					** WEEKLY FLIGHT TOTALS **		21	\$1,470.00	
		FLIGHT 2							
	2.1	M.....	6A - 10A	60	11/7/2016 - 11/7/2016	1W	3	\$70.00	3
	2.2	M.....	10A - 3P	60	11/7/2016 - 11/7/2016	1W	3	\$70.00	3
	2.3	M.....	3P - 7P	60	11/7/2016 - 11/7/2016	1W	3	\$70.00	3
					** WEEKLY FLIGHT TOTALS **		9	\$630.00	

	Nov 16					
SPOTS	30					
CASH	2100.00					
TRADE	0.00					
NSL	0.00					
TOTAL	2100.00					

Oct 27, 16

CONT# 30205771 Mod# Ver# 1 (Last =)
REP EASTMAN

DDS CONT# 0
C/P/E: JG / INGM / 1031117

						TOTAL
SPOTS						30
CASH						2,100.00
TRADE						0.00
NSL						0.00
TOTAL						2,100.00

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date: 2016
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I, Buying Time, LLC

being/on behalf of: Gregg for Indiana

a legally qualified candidate of the Democrat

political party for the office of: Governor

in the General

election to be held on: November 8, 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Gregg for Indiana, P.O. Box 44224, Indianapolis, IN 46244

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Mike Claytor

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

4/25/2015

Date

Signature

To Be Signed By Station Representative

Accepted

Accepted in Part

Rejected

Signature

Printed Name

Title